



HUR KAN VI NÅ DE GLOBALA MÅLEN SNABBARE MED HJÄLP AV GLOBALA DIGITALA TVILLINGAR OCH AI?



HÖRT PÅ KARTDAGARNA DAG 1

“Jag var orolig över att allting skulle handla om digitala tvillingar och AI..”



Agenda

Vad jag har sagt att jag ska prata om

- Globala digitala tvillingar med XR orkestrering för virtuella demonstratorer och realtidsdata
- Självoptimerande fastigheter byggd på CIM/BIM/IoT/AI för automatiskt minskad koldioxidavtryck
- Metodik för interoperabilitet mellan system, människor, organisationer och legala perspektiv
- Du kommer att lära dig hur du kan tänka för att komma igång, komma vidare och lyckas med digital transformation, kopplat till spatiell data och användningsområden för digitala tvillingar.



WINNIIO



INTRODUCTION

What makes us **Unique**

Knowing what the future will do in a week, a month, a year from now

We are recognized subject matter experts in Strategy and Innovation and have a deep understanding of how existing organizations can keep working in the same way they always have been, but expect different results. We can do this by understanding where the future is going in a week, a month, a year from now.

Our Expertise


Strategy & Innovation


Smart Cities & Smart Buildings


Internet of Things


Real Estate Lifecycle


Digital Twins


AI-Enablement


Time Travel & Teleportation


Change Management


Industry 4.0



INTRODUCTION

Our **Vision**

A world where **modern tools** are used to solve traditional problems **in the right order.**

WINNIIO is a consulting/platform development company with a mission to help companies leverage the right technology in the right order to help:

- Save money
- Make more money
- Finding new revenue streams

IN SUSTAINABLE WAYS



INTRODUCTION

Nicolas Waern Entrepreneur, Industry Analyst, Smart Building Advisor, Digital Twin Specialist



Nicolas Waern
CEO & Founder WINNIIO
Strategy & Innovation Advisor &
Digital Twin Implementation Specialist

- Smart Buildings Subject Matter Expert
- National Digital Twins, Interoperable Lifecycle Digital Twins in Automotive, Mobility Digital Twins, Master Data Management in Automotive, Energy, Construction, Real Estate, Manufacturing, Healthcare, IoT, Smart Buildings & Smart Cities
- Speaker and Influencer **Event Streaming Platforms for Industry 4.0**
- Active Member of Digital Twin working groups **Digital Twin Subject Matter Expert**
 - Co-Chair Manufacturing Group **Digital Twin Consortium**
 - University Research Member in **Chalmers Digital Twin City Center**
 - Pioneering the Future of Mobility **Mobility X-Lab Participant**
 - Thought Leader in Smart Buildings for **Automated Buildings**
 - Podcast Creator & Newsletter Editor **Beyond Buildings**
- Subject Matter Expert Real Estate Digitalization **Proptech Digitalization Expert**

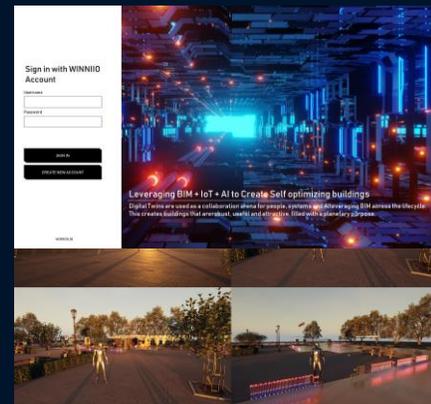
Consulting



Thought Leadership



Platform Development



Team and Company skill sets

- Strategy and Advisory
- AI Development
- Smart Building Implementation roadmaps
- Digital Twin implementation Strategies
- Project Support Digitalization
- Technology Development
- AI-readiness strategies
- Vendor introductions/assessment
- Innovation on demand



Working with leading companies globally

Global experience in Digital Twins

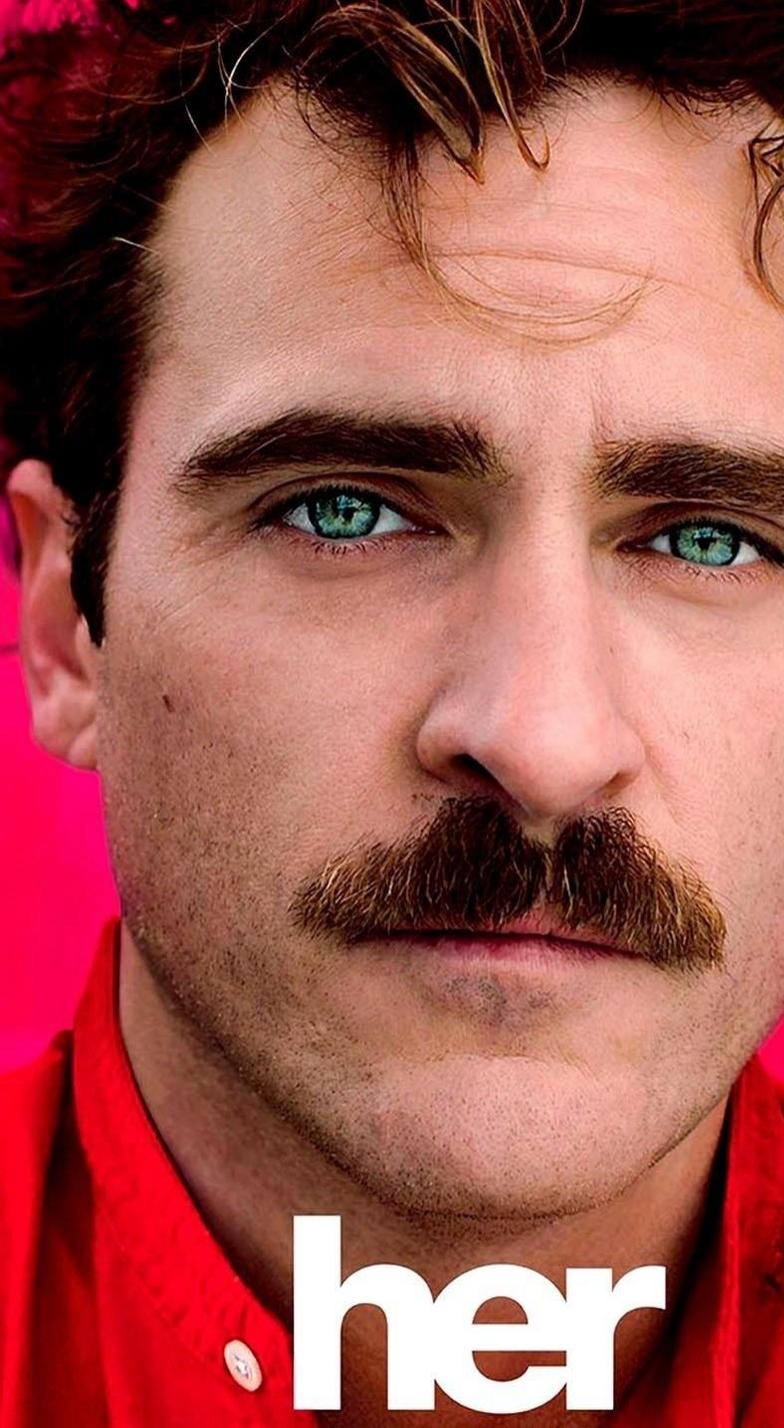
- **Guest lecturer Oxford University**
How to succeed with Digital Twins and AI for the real estate lifecycle
 - **Smart Heating Distributed Digital Twins**
Project Lead, Data strategist, Event Streaming Evangelist SME Smart Buildings
 - **National Digital Twin SME – Digital Tvilling**
Subject Matter Expert Digital Twins – National Digital Twin Strategy Sweden
 - **Smart City Collaboration Arena**
Subject Matter Expert Digital Twins – Global ecosystem enabler
 - **Healthcare AI Enablement scale-up in the US**
CEO- advisory – Digitalization Roadmap
Digital Twin/AI Enablement advisory
 - **3D printing/IoT/Crypto Company in the US backed by Hyundai**
Advisory Board/Digital Twin SME
 - **Global XR Orchestration strategist EDX technologies**
Strategy, BD, and implementation lead
 - **Autonomous Cars & Digital Twins Veoneer/Ericsson**
Innovation Lead, Ecosystem Enabler, Boundary spanner, SME Digital Twins
 - **Connectivity Scale-up in the US**
CEO- advisory – Digitalization Roadmap for a wireless mesh scale-up
 - **4 Billion General Contractor in the US**
Digitalization Roadmap - Digital Twin Roadmap
 - **GIS/BIM Digital Twin Scale up**
CEO-advisory- Digitalization Roadmap
- Advisor**
- **Mobility Scale up in Sweden**
AI-lossless compression algorithm for Movement patterns
 - **Construction Scale-up**
CEO- advisory – Digitalization Roadmap
 - **AI-Blockchain Scale up in Sweden**
Entrepreneurial advisory – Strategic Roadmap





Visualize AI Augmented Weather Simulations





her





Modern teknik

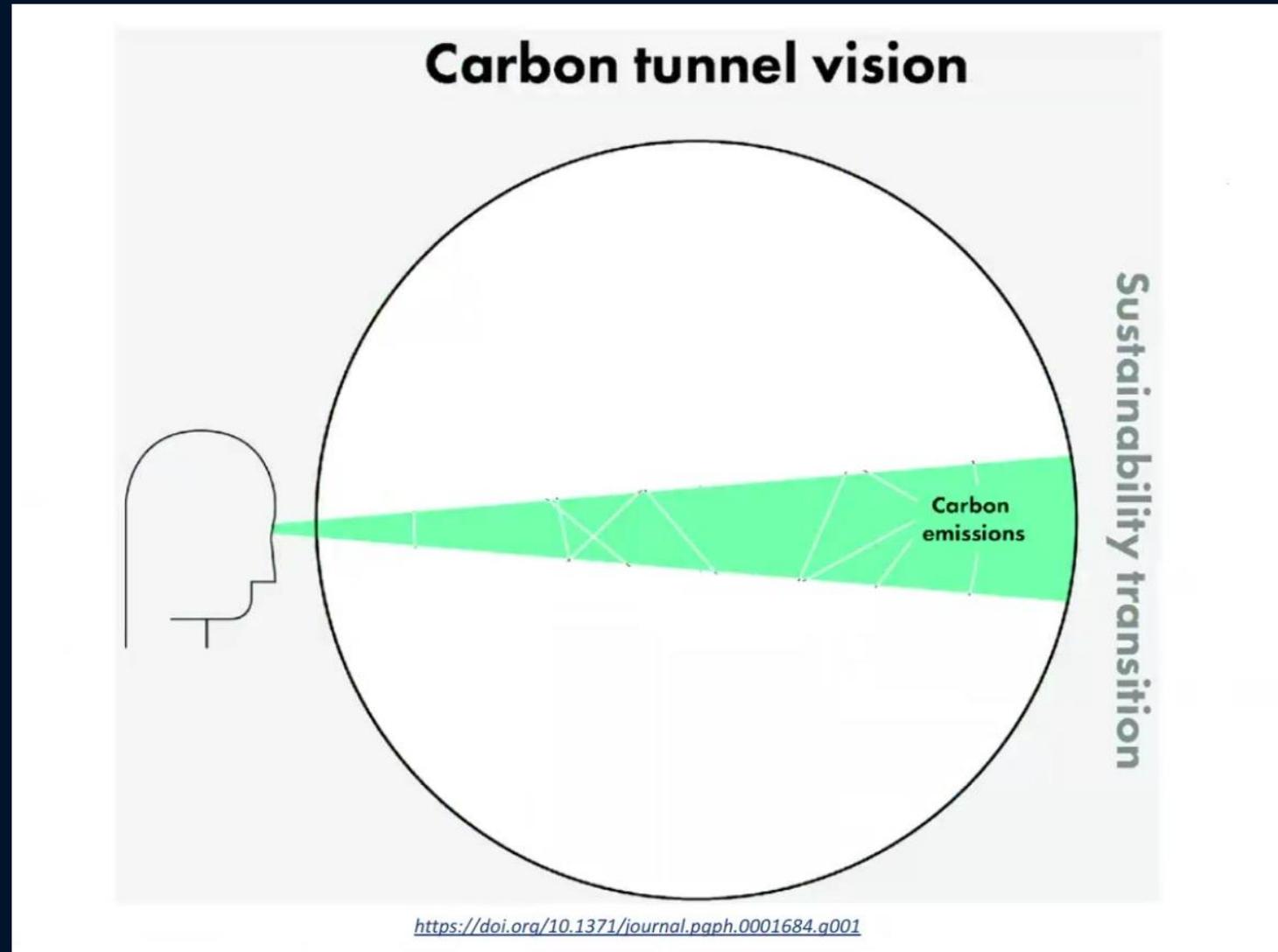
Vad händer om 5,10...40 år?





Ser vi hela bilden?

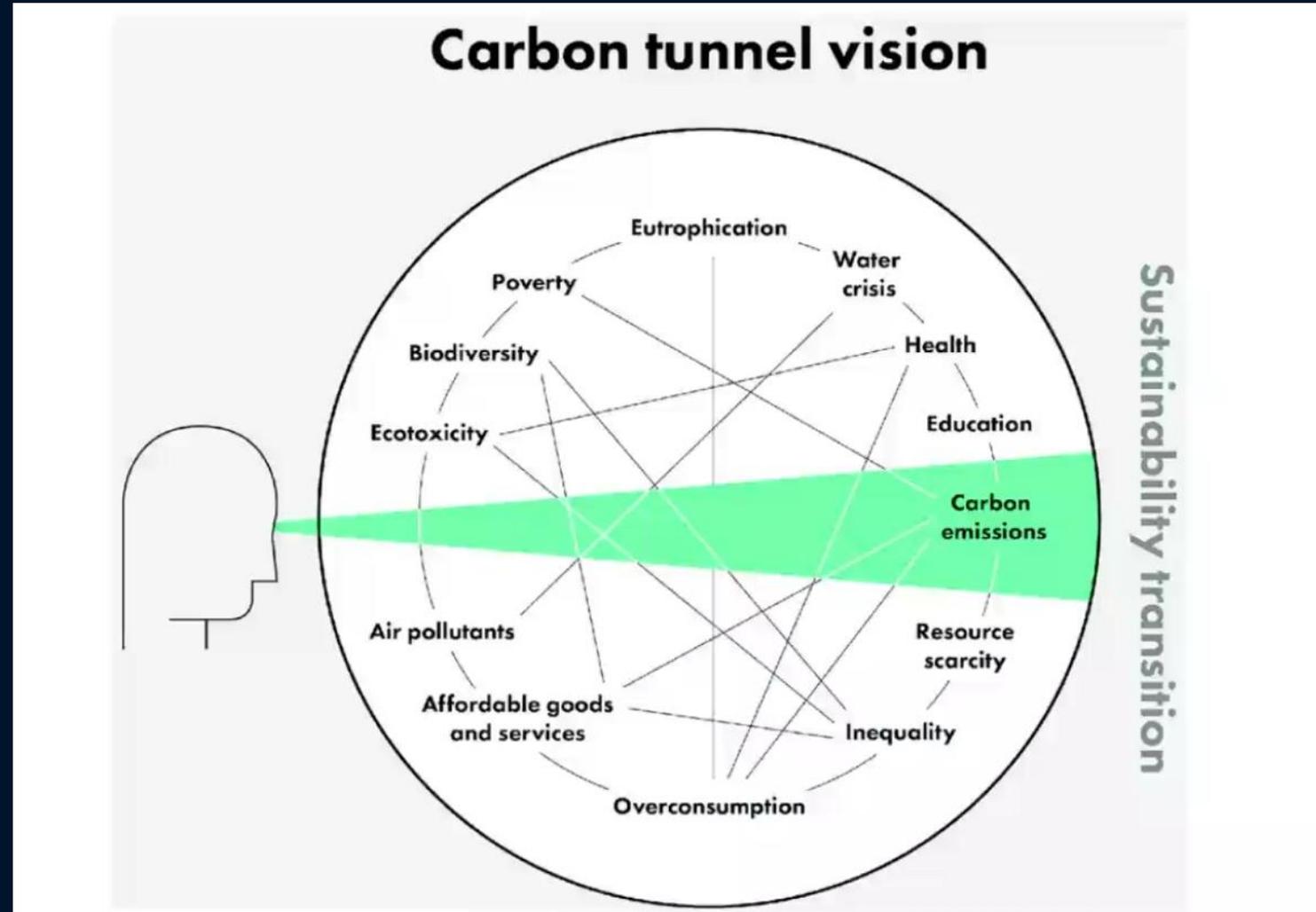
Hållbarhetsdiskussionen





Vad är hela bilden?

Hur använder vi kartor som bas för framtiden?





Digital Twin Methodology and the “Overview effect”

Accelerating **knowledge transfer** globally

Zoom out - Zoom in and **Reality Prompting**

*“How do we get to **x** outcome in this area of the planet?”*





Scale, scope and Learning use cases for visual and virtual global cooperation

Zoom out - Zoom in and Reality Prompting

Creating a Dev-Environment of the planet for People, Systems and AI

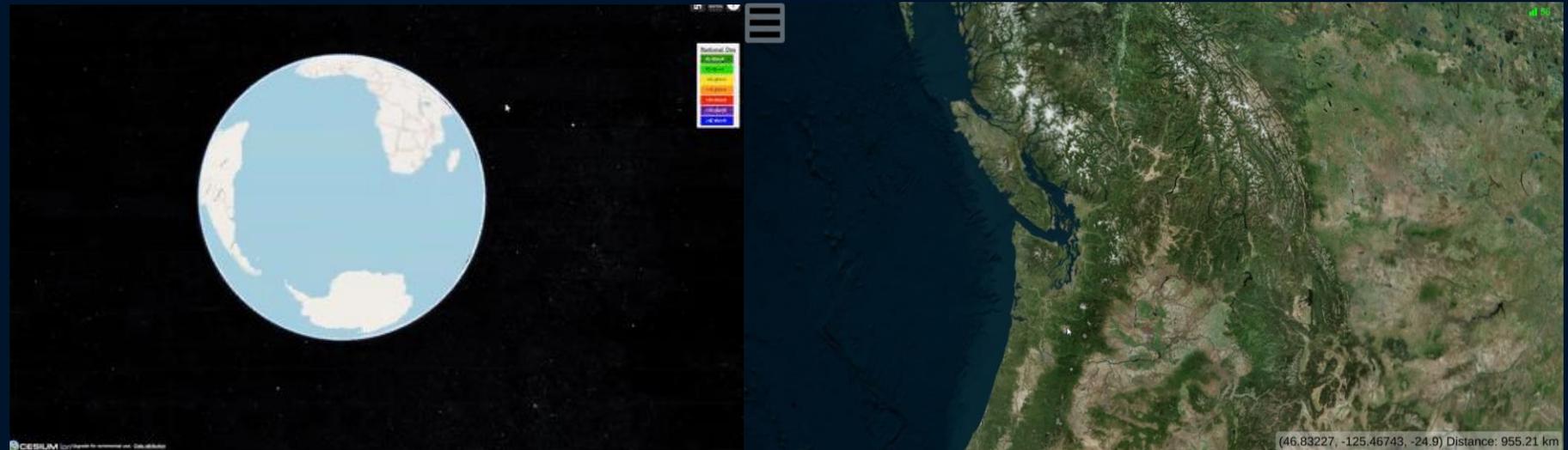
Zoom out - Zoom in

- Planet
- Biome
- Ecosystem
- Community
- Population
- Cities
- People
- Buildings
- Rooms
- Components
- Software
- AI-Methods*
- Metadata
- Taxonomies
- Ontologies

* Langchain

* Auto-GPT

* Autonomous Agents



“Where do we build this building and where should all the resources come from in this area of the planet?”

EDX Technologies – National Digital Twin orchestration platform allowing for XR collaboration and real-time insight of physical assets, real-time data, VR/AR orchestration. Subscribe to any part of the planet, feed the Digital Twin with information, Digital Twin shows the best way to reach the future, showing where cell towers should be placed as an AR overlay in the city, how much it will cost, and the intended impact. Depicting 200 000 cell towers to identify, understand, collaborate across space and time.



Record Reality, create a shared reality and run Reality-focuses table top strategies

Multiplayer-collaboration with Reality in focus

Extreme XR Collaboration/Orchestration Platform to collaborate and invite to innovate globally

Zoom out - **Zoom in**

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- * Langchain
- * Auto-GPT
- * Autonomous Agents



“Invite to innovate and remotely operate” – By leveraging Virtual Reality, Augmented Reality and Mixed Reality to make better decisions faster to run Extreme Collaboration strategies enabling the ability to fold space and time.





Digital Twinning in practice

Keeping asset portfolios up to date with Digital Twins

By combining sensor data with work order systems and human dialogue interfaces, companies can easily keep their asset portfolios up to date.

Not only with VR/XR glasses, but also using a phone, ipad, or a headmounted display to make it easier for site inspections, and for the world to inform other systems, people, and AI what has happened, is happening and what will happen.



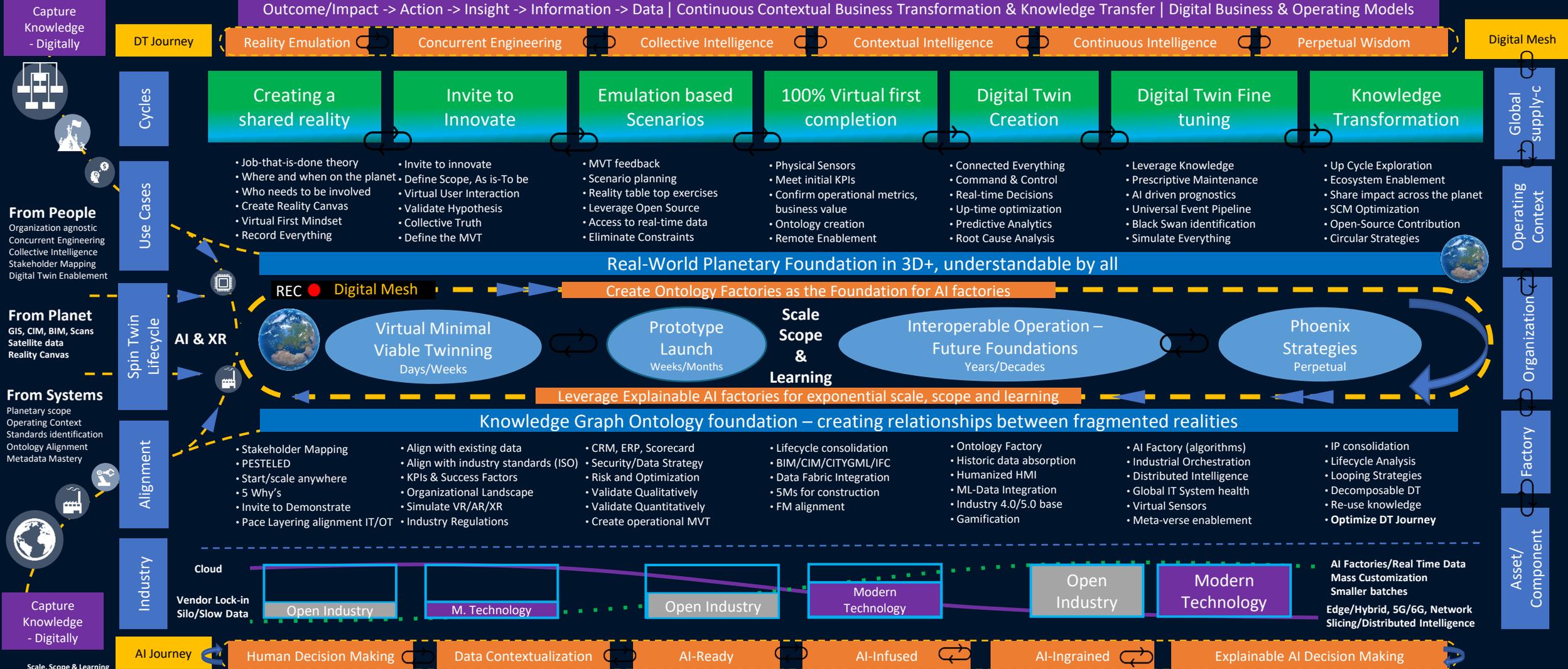


BENEFITS DRIVEN DIGITAL TWIN IMPLEMENTATION METHODOLOGY

Zoom out to Zoom in – Digital Transformation Template



Outcome/Impact -> Action -> Insight -> Information -> Data | Continuous Contextual Business Transformation & Knowledge Transfer | Digital Business & Operating Models



From People
 Organization agnostic
 Concurrent Engineering
 Collective Intelligence
 Stakeholder Mapping
 Digital Twin Enablement

From Planet
 GIS, CIM, BIM, Scans
 Satellite data
 Reality Canvas

From Systems
 Planetary scope
 Operating Context
 Standards identification
 Ontology Alignment
 Metadata Mastery

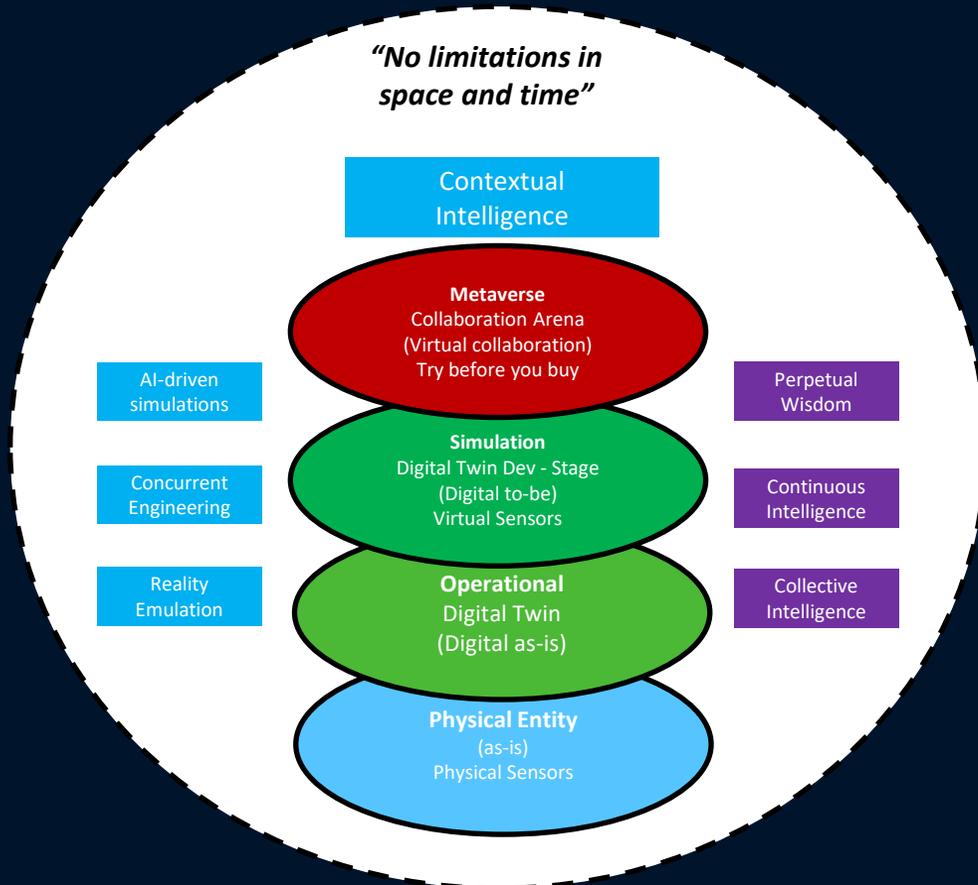
Capture Knowledge - Digitally

Scale, Scope & Learning
 Data Strategy/Logic

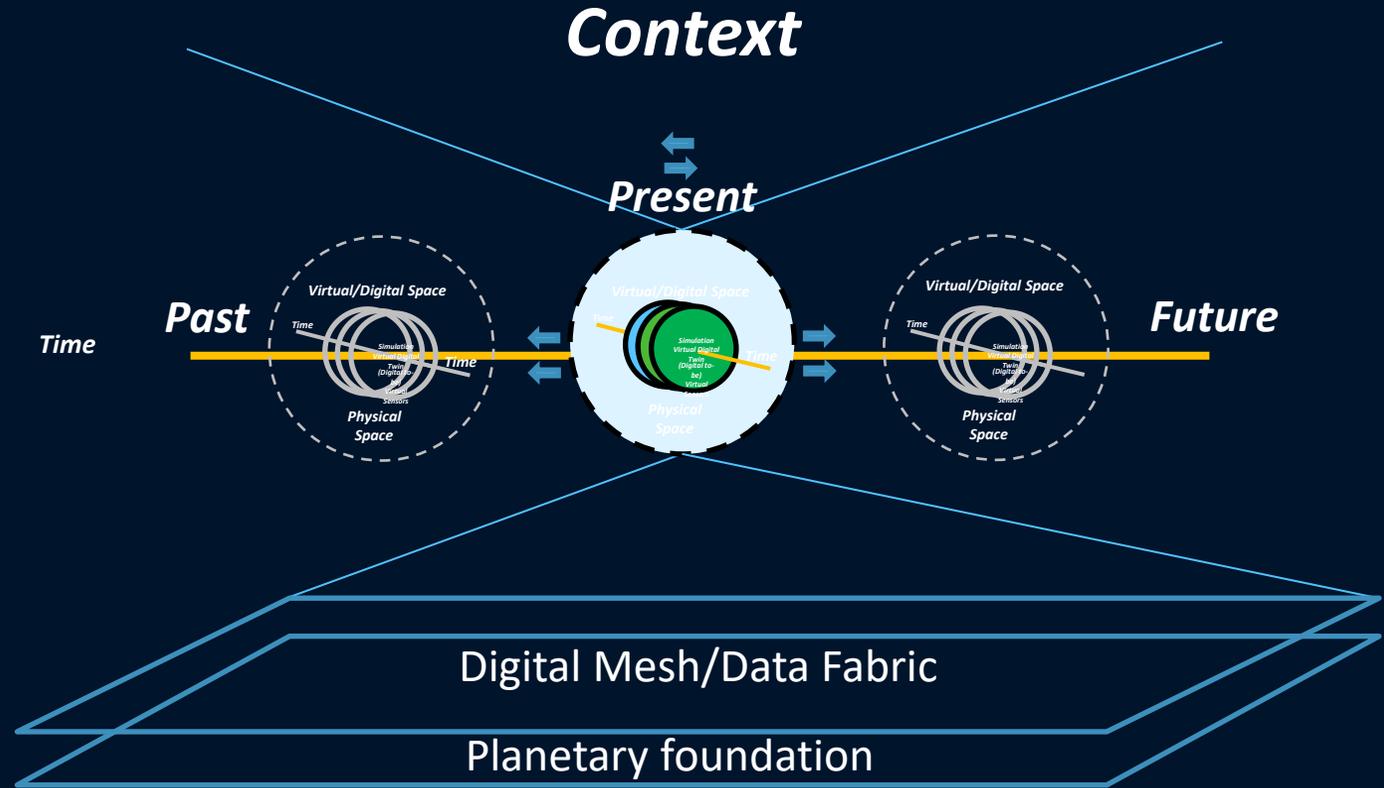


Companies and cities can simulate the future to transcend the now. But how?

Interoperable Digital Twin lifecycle templates



Everything should happen concurrently

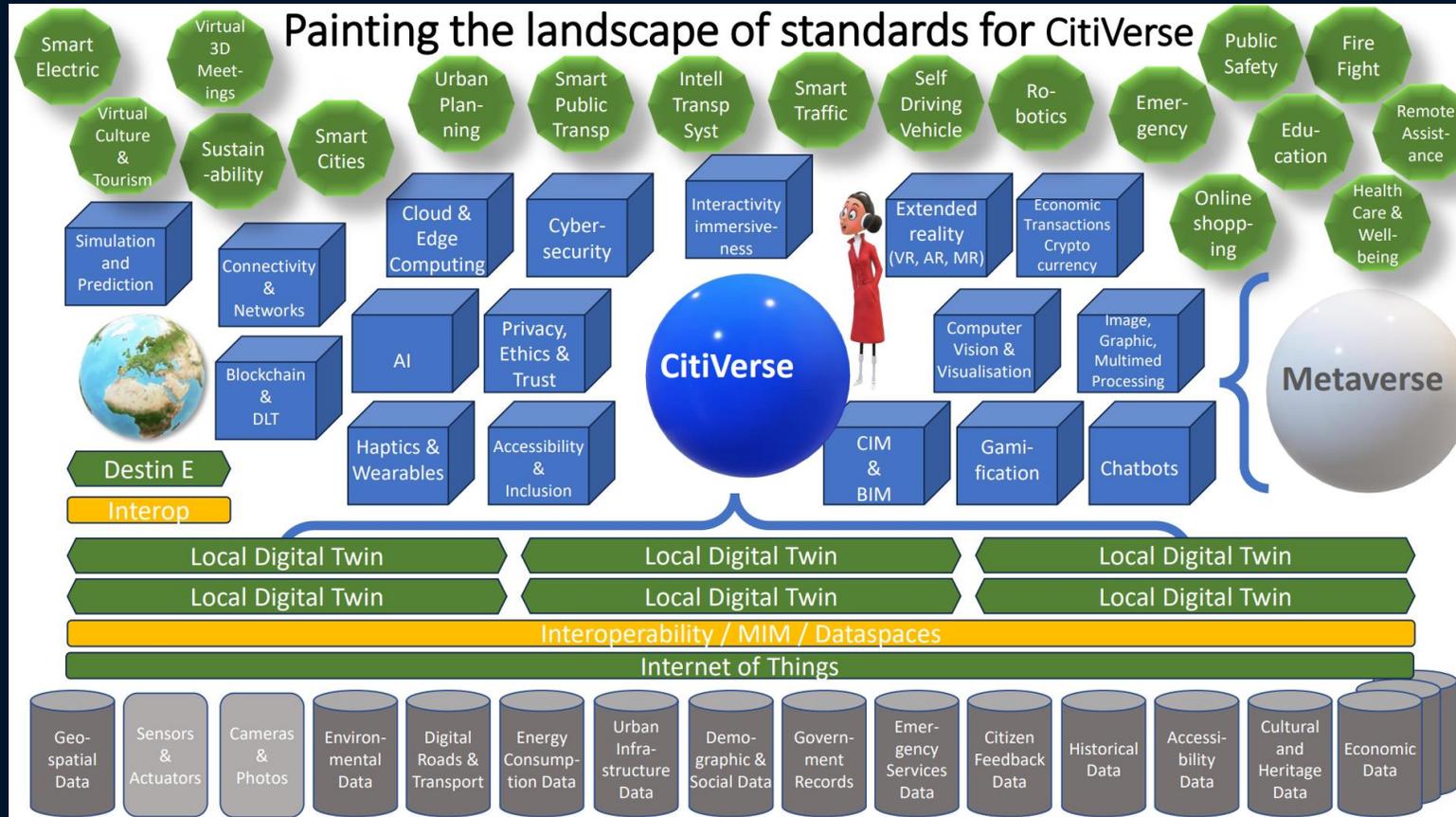


*Absorb the past, simulate the future,
to transcend the now*



The past, present and future are right now stuck in fragmented pieces

Interoperability alignment is the key but how to get started?



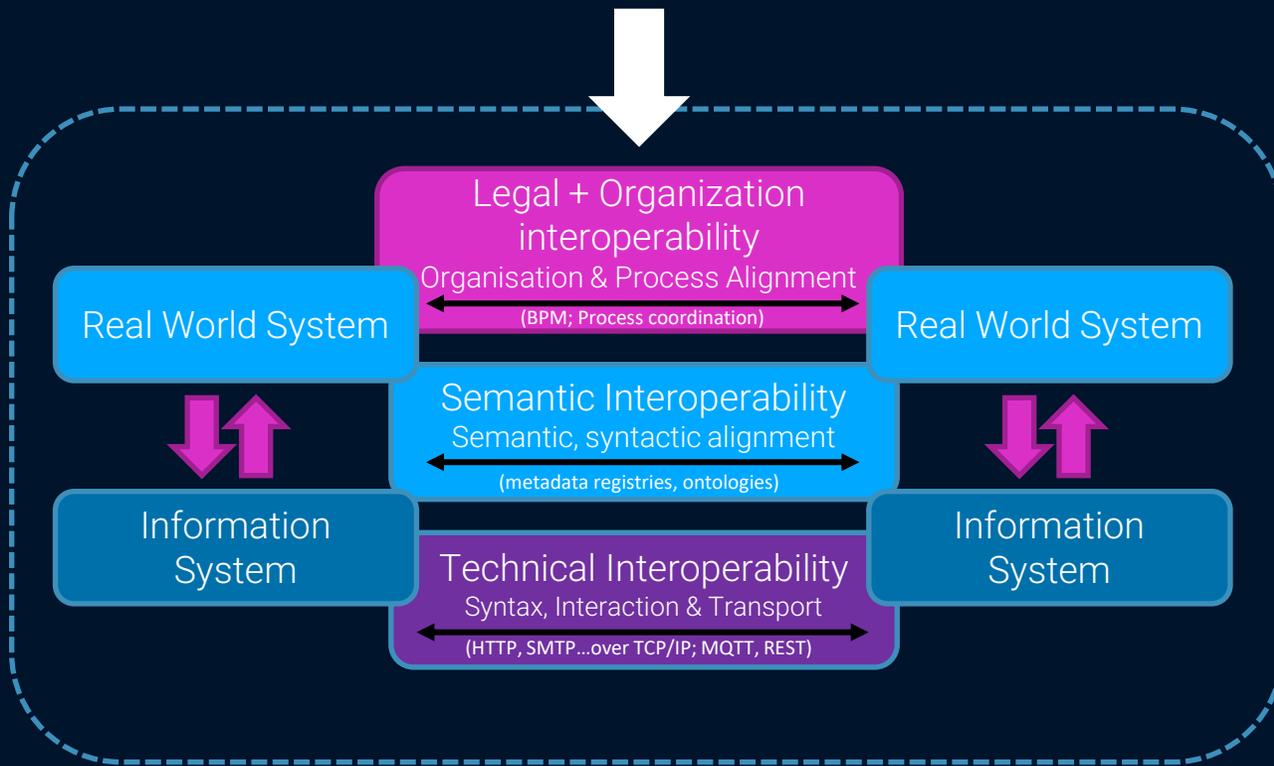


Accelerating knowledge transfer between people, systems and AI

The importance of Omni-Interoperability

Outcome/Impact -> Action -> Insight -> Information -> Data | Continuous Contextual Business Transformation & Knowledge Transfer | Digital Business & Operating Models

Outcome/Impact -> Action -> Insight -> Information -> Data
START WITH THE OUTCOME – NOT DATA



- Virtual first thinking
- Benefits-driven resiliency initiatives
- Leverage Simulation Capabilities
- Seamless transfer of knowledge between actors in a system
- Humans, machines, organizations, entities all on the same level.
- Where everything is understood between them, irrespectively if they are human or machines.



Det som är utmaningen med kartdata och AI

Att sambanda eller inte sambanda? Är det frågan...?

- De flesta projekt misslyckas för att människor, system, och “AI-utvecklare” inte förstår kontext eller samband.

Men vad händer ifall att alla ser de samband som tidigare har varit svårt att förstå och gällande säkerhetsobjekt och där $1+1+1 =$
Säkerhetsklassning 10?



Agenda

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Det viktigaste gällande digitala tvillingar

Det viktigaste gällande Digitala Tvillingar och AI

- Poängen med digitala tvillingar är att testa saker virtuellt innan det görs i verkligheten och att få en digital kopia att visa hur bästa värde skall åstadkommas på kortast möjliga tid.
- **Innan** data kopplas på kan/bör planeras av människor som har ett intresse av området för digitala tvillingen. Skillnad mot "vanlig" planering är bland annat att det alltid finns en förståelse för hur real-tids data ska connectas, hur information skall nyttjas av andra system, och hur lösningar kan uppdateras över tid och leva för evigt.
- Människor behöver dels kunna ge input till digitala tvillingar, men även kunna förstå en output = behöver vara 4D (Var och när)
- Digitala tvillingar aggregerar data till information, som kan leda till insikter och beslut som ska leda till nytta UTAN att behöva integrera system med varandra –
- Kartan blir samlingsytan för disparata datakällor för människor för att förstå värdet med en förändring och SEDAN hitta data för att supportera ett beslut där nyttan är konkretiserad visuellt/kontextuellt.



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Kontaktuppgifter Tid för Frågor!



Nicolas Waern

CEO & Founder WINNIIO AB

Strategy & Innovation Expert, Project Support, and Subject Matter Expert Smart Buildings and the real estate lifecycle

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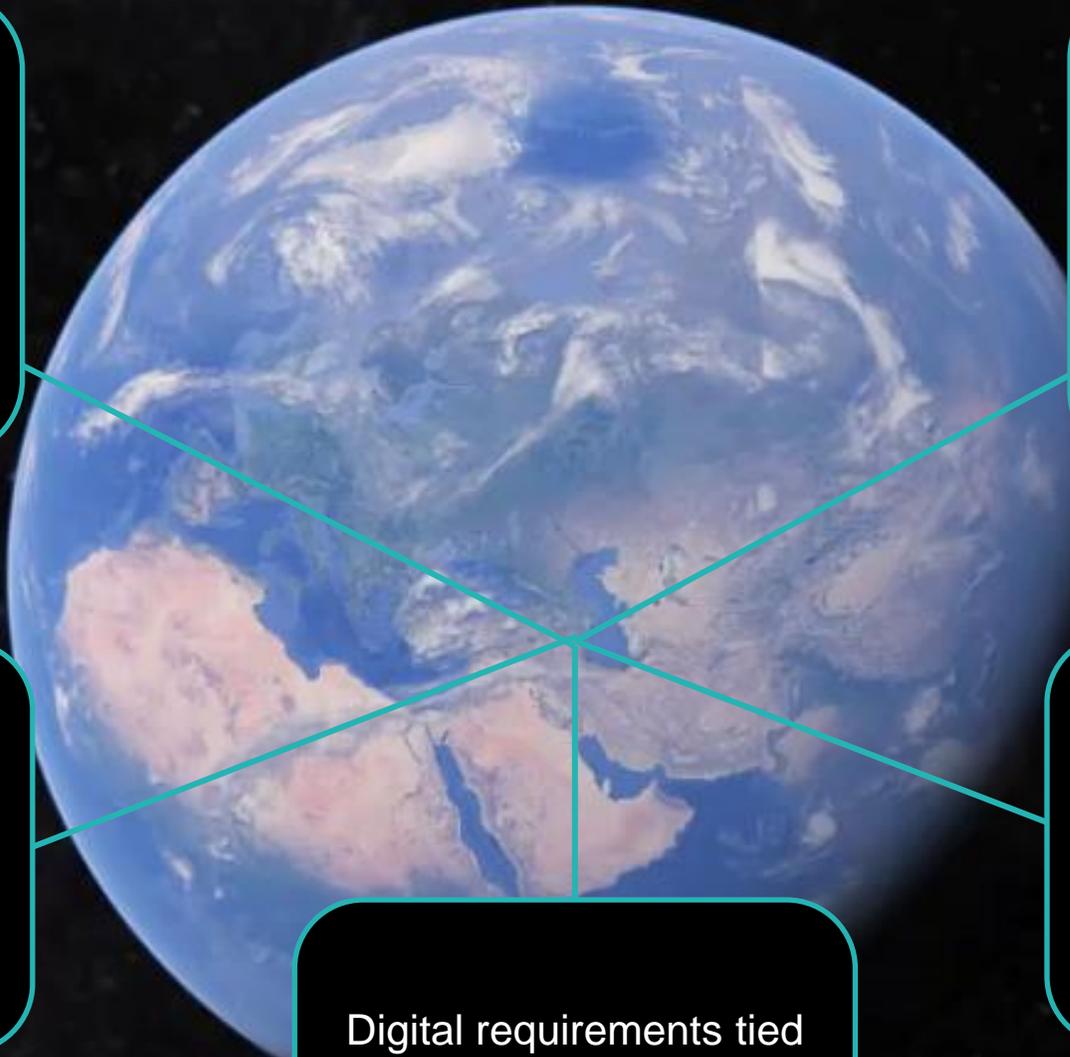
Nicolas Waern - Digital Twin Specialist
Strategy & Innovation Creator - Helping Leaders succeed in the age of AI | Thought Leader | Digital...





WINNIO

Example project hackathon with data
from existing databases



Digital Connection between climate calculations and a model.

Combine BIM with CIM to zoom out and zoom in in standardized ways across XR

Digital connection between product selection tool and a model.

Connect with national road databases to increase LOD of roads from 100 to 300,400

Digital requirements tied to a national database for building codes to get it smart from start.

Align with existing frameworks



- Tutorial Guide
- Befintliga förhållanden
- Detalplan
- avverkning klimatalkyl
- Start
- Buller utredning
- BASTA koppling
- BASTA koppling 2
- Trafik BIM
- LOD3 CIM
- Geoteknik





Capture Knowledge - Digitally



From People
Organization agnostic
Concurrent Engineering
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From Planet
GIS, CIM, BIM, Scans
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Standards identification
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Metadata Mastery



Capture Knowledge - Digitally

Scale, Scope & Learning
Data Strategy/Logic



Shared Reality



Nicolas

Digital Twin, IoT, AI, Strategy and Innovation
10000+ hours



Miso

Robert

Csaba

Construction
10000+ hours

Construction BIMVDC
10000+ hours

Platform developer/GIS
Expert
10000+ hours

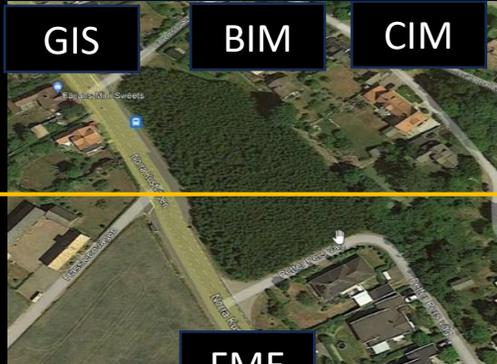
Outcome/Impact -> Action -> Insight -> Information -> Data | Continuous Contextual Business Transformation & Knowledge Transfer | Digital Business & Operating Models

Shared Reality Concurrent Engineering Collective Intelligence Contextual Intelligence Continuous Intelligence Perpetual Wisdom

GIS

BIM

CIM



FME

FME

FME

FME

API

API

API

API

API

SMIL(4)

Climate calculations

BASTA (3)

BIM->LOD3 (2)

NVDB (5)

CIM model
CityGML
3DCITYDB

AMA - CoClass

Design

Construction

Operations

Demolition

AI Journey

Human Decision Making

Data Contextualization

AI-Ready

AI-Infused

AI-Ingained

Explainable AI Decision Making

SVENSK STANDARD SS-EN ISO 19650-1:2019

Fastställt/Approved: 2019-01-08
Utgåva/Edition: 1
Språk/Language: engelska/English
ICS: 35.240.67; 91.010.30

Strukturerin
miljö – Inform
byggnadsinf
Del 1: Begre

Swedish ISO
standard

Organization and digitization of information about buildings and civil engineering works, including building information modelling (BIM) – information management using building information modelling –
Part 1: Concepts and principles (ISO 19650-1:2018)

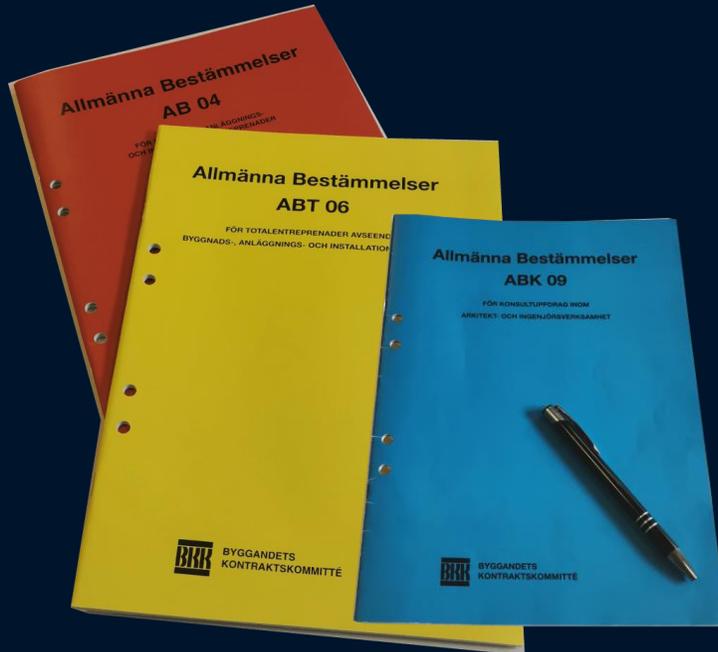
Välkommen till Nationella Riktlinjer!

Livscykelinformation för byggd r
Riktlinjerna ger praktiskt stöd för livs
och anläggningar. Det är ett digitalt stöd
information och för de som berörs av kr

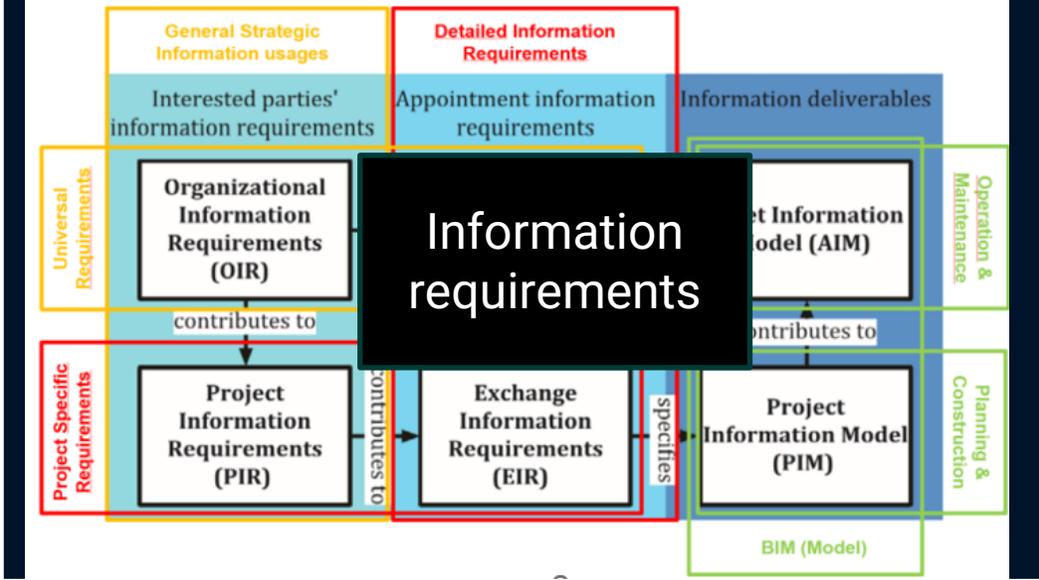
Contextual
National
Guidelines



Contract



INFORMATION REQUIREMENTS



Letting reality
make the
requirements

Requirement	BIM E	project B.XXXX
Open		



Tutorial Guide

- Befintliga förhållanden
- Detaljplan
- avverkning klimat kalkyl
- Start
- Buller utredning
- BASTA koppling
- BASTA koppling 2
- Trafik BIM
- LOD3 CIM
- Geoteknik

SMART
CAMERA ALTITUDE: 116.00
GPS: E: 162282.65 N: 6788515.78 Z: 13.28

Preview Mode Visual Settings Camera Mode Layers



DIGITAL CONNECTION BETWEEN A MODEL, CLIMATE CALCULATIONS, THROUGH TAXONOMIES



Egenskap	Värde
RDS - kod	2001.130.451
Co Class	W10-XX-WPQ
BSAB Produktionsresultat	BFB.1
Objekt	Avverkning
Teknisk beskrivning	Avser trädfällning inom arbetsområdet
Mängd	20
Enhet	m3
LOD	300
CO 2e - Klimatkalkyl (kg)	7276
Artikelnummer - BASTA	
ÅDT - NVDB	
Godstjocklek	
Dimension	
å- pris	500
Tidplanaktivitet	110
osv...	

SÖKRUTA





CONNECTING DATA FROM A PRODUCT DATABASE DIRECTLY TO THE BIM MODEL

Egenskap	Värde
RDS - kod	2001.130.451
Co Class	
BSAB Produktionsresultat	NSC.1
Objekt	Fönster
Teknisk beskrivning	Fast/öppningsbart fönster i aluminiumbeklätt trä inåtgående 3-glas (Rak profil)
Mängd	1
Enhet	st
LOD	400
CO 2e - Klimatkalkyl (kg)	
Artikelnummer - BASTA	8113F
ÅDT - NVDB	
Varumärke	Svenska fönster
BK04-kod	4101
å - pris	
Tidplanaktivitet	
OSV...	

SÖKRUTA





API CONNECTING BIM MODEL, 3CIM, NATIONAL ROAD DATABASE. LET THE REALITY SET THE REQUIREMENTS SO THAT IT BECOMES SMART FROM START.



SOLUTION X – GEOTECHNOLOGY

Below ground is 50%+

Egenskap	Värde
RDS - kod	2001.130.451
Co Class	
BSAB Produktionsresultat	BBB.1131
Objekt	Geotekniska förhållanden i jord
Teknisk beskrivning	Grusig morän, grundvatten på 2m djup.
Mängd	
Enhet	
LOD	300
CO 2e - Klimatkalkyl (kg)	950
Artikelnummer - BASTA	
ÅDT - NVDB	
Godstjocklek	
Dimension	
å - pris	
Tidplanaktivitet	
osv...	

SÖKRUTA





Zoom in zoom out



CONTACT DETAILS and QUESTIONS
Time for questions!



Nicolas Waern

CEO & Founder WINNIIO AB

Strategy & Innovation Expert, Project Support, and Subject Matter Expert Smart Buildings and the real estate lifecycle

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